



# Allied Defense Industries, Inc.

Allied Defense Industries, Inc. (ADI), a key member of the AMS Group Logistics Division, is an ISO 9001:2008 registered small business military distributor specializing in supply chain management and the provision and logistics of aftermarket spare parts to the U.S. Department of Defense, major prime contract holders/OEM's, and foreign military agencies. For more than 34 years, ADI has offered logistics support to military buying activities and their prime contractors.

## *ADI Supply Chain Solutions™*

ADI has developed a proprietary database, called ADI Supply Chain Solutions™, which provides valuable market insights for the procurement of spare parts. The system comprises of 22 million National and NATO Stock Numbers, over 2.5 million suppliers, and 400+ million detailed records of past procurements. ADI leverages this information for our customers in order to provide cost competitive spare parts in a time-sensitive, efficient manner for air, land and sea end applications from both domestic and offshore suppliers. We identify competitive and qualified alternative sources, long-term parts provisioning using BPA, IDIQ and other contract vehicles and source data analysis across platforms and equipment operators.

The ADI database can be used to support both suppliers and end-users.

**Suppliers:** ADI can provide detailed forecast information, together with target pricing and competitive analysis. We can manage the entire supply chain process, including: shipping, packaging, inspection, quality control, financial (including payment terms and foreign exchange), demand analysis and inventory management services.

**End-Users:** ADI offers many of the same services but can also identify competitive, qualified alternative sources, long term parts provisioning using BPA, IDIQ and other contract vehicles and source data analysis across platforms and equipment operators.





**ADI provides complete supply chain solutions to US military, domestic OEMs & NATO-aligned defense ministries. ADI's areas of focus include;**

#### **Supply Chain Process Management**

- ADI Supply Chain Solution Database™
- Stocking/warehousing capabilities, including hazardous and explosive materials
- On-site Defense Contracting Management Agency (DCMA) Quality Assurance Representative
- Capture/identification of market opportunities
- Forecasting of future opportunities
- Target pricing/should-cost of material generation
- Past procurement data, using comprehensive data from DOD, FLIS, NATO and third-party sources
- In-house packaging facility with compliance for military packaging/labeling specifications (RFID, UID, IUID)
- Government invoicing and all documentation required for DOD sales
- End user and customer certification that ensures that our client's rights are protected
- Existing business/contracts with DOD, OEMs and FMS agencies
- ISO 9001:2008 Quality Management System

#### **Focused Customer Support**

- Requisition response staff with decades of defense/aftermarket experience
- Obsolescence management/sourcing of spares for legacy end-items
- Inquiry response within 24 hours / RFQ turnaround in 3-5 days
- Resource allocation/dedicated research team
- Experienced, reliable professionals
- Research/qualification of sources of supply
- Competitive sourcing of spares from domestic and offshore suppliers
- Support of hard-to-find/legacy items
- Improving readiness due to quick turnaround
- Existing supplier/vendor relationships
- Air, land and sea application spares support

#### **Quality/Post-Award Facilitation**

- Experienced warehouse/internal QA staff
- On-site Defense Contracting Management Agency (DCMA) Quality Assurance Representative
- High DOD and OEM past performance ratings for delivery and quality

*The AMS Group Logistics Division has been recognized for its outstanding performance by the Defense Logistics Agency where we have received SILVER or GOLD awards for eight consecutive years, confirming our position as one of the top 50 logistic companies out of 8,500 registered suppliers. Visit us at: [www.amsgroup.net](http://www.amsgroup.net)*